The New Zealand Financial Markets Association and Fxware Pty Ltd are pleased to provide this specialist FX Trading, Order Execution & Surveillance One Day Simulated Trading Workshop.

- The workshop participants undertake a series of increasingly challenging trading simulations that are customised to create a realistic financial markets wholesale trading experience.
- Each session introduces aspects of trading, market making, order execution, broker price aggregation and matching. The participants also manage the market risk from their retail income trade flows.
- This workshop utilises a purpose built trading and order execution platform with integrated live-time surveillance and monitoring application as well as extensive performance reporting.
- Additionally, there will be a series of presentations on Best practice market behaviour as well as comprehensive coverage of various types of Market abuse behaviours.

**Workshop Objectives**

The financial markets trading course is designed to give participants a realistic financial markets trading experience. The online simulation incorporates:

- **Electronic Broker**: Automated best price aggregation & matching.
- **Price Making**: Two-way price making to sophisticated clients.
- **Order Management**: Execution of various order types.
- **Position Taking**: Managing market risk and Sales income flows.
- **Communications**: Chat room between clients and price makers.
- **Performance measurement**: Time series charts and scoring.

**Learning Outcomes**

This workshop will help participants to:

- Build an understanding of the impacts of economic events.
- Enhance the understanding of wholesale markets trading, risk management, price making and order management.
- Participants will receive performance reviews and feedback on how they performed against the critical success areas such as profits made from trading and the retail income stream.
FX Trading, Order Execution & Surveillance

ONE DAY SIMULATED TRADING WORKSHOP (held over two half days)

Upon completion of this workshop, participants will be able to:

- Gain insight into your trading style and identify areas for further development.
- Assess the impacts of key news data and their possible effects on your trading positions.
- Manage your trading positions and your trading capital effectively.
- Analyse your performance based on a series of performance measurements provided continuously and in aggregate form.
- Understand your appetite for risk and develop skills in managing risk exposure.
- Assess your ability to make and retain profits by undertaking trading decisions.

Who Should Attend This Course?

- Finance graduates commencing employment in financial markets who have theoretical knowledge of the industry but lack practical experience.
- Corporate users, sales teams and treasury professionals seeking to understand the key elements of managing interest rate risk trading and pricing.
- Middle or back office staff seeking further insight into the trading of financial markets instruments.
- Industry suppliers or service providers who are seeking to gain a fundamental knowledge of how trading operates.

Performance reports

Performance charts

- Time series trading session performance: The simulation performance charts enable a detailed progressive comparison between the participants Position taking, the Mark-to-market combined Retail income and Trading profits and the Market rates at every point of the trading session.

Performance scores

- Income – Retail income & Trading profits
- Trading activity – The breakdown of the different types of trading undertaken during the trading session.
- Turnover – The trading volumes divided up into Income trades, Price Taking and Price Making, Dealt over the Electronic Broker Aggregation service and trading via the Bilateral RFQ system
- Two-way Pricing analysis – A detailed report of the participants RFQ two-way pricing performance activities.

Workshop Facilitator – Kevin O’Reilly

Kevin O’Reilly has 20 years of financial markets trading experience. Kevin is a qualified Trainer and Assessor and holds a Master’s of Business and Technology. Kevin has extensive experience with financial markets trading, order management and monitoring and surveillance applications.

Kevin is the Director and Owner of Fxware Pty Ltd Australia. Fxware have a number of financial markets courses and trading simulation programs used by educational organisations. Kevin is the author of the Trading Simulation, Performance tracking and Monitoring Surveillance software used in this workshop.
REGISTRATION FORM

NZFMA FX TRADING, ORDER EXECUTION & SURVEILLANCE
ONE DAY SIMULATED TRADING WORKSHOP (held over two half days)

Please note a current My Vaccine Pass is required for entry to the NZFMA office

To register, please complete this form and return to NZFMA:

Email: education@nzfma.org
Post: P O Box 641, Wellington 6011, New Zealand

Enquiries to Maria Chandler, NZFMA – maria.chandler@nzfma.org or +64 4 499 9169

Yes, please register me for the NZFMA FX trading, order execution & surveillance One Day Simulated Trading Workshop

Please select Workshop Date 21 & 22 February 2022

Venues: Wellington – NZFMA, Level 12, ANZ Centre, 171 Featherston Street, Wellington
Auckland – TBC

Each workshop will run from 9.30am to 1.30pm.

Workshop fees include course tuition, access to online workbook, IT technical support

Please note: Workshop registrations are limited to 6 participants
Priority registrations available to NZFMA members, non-member registrations by availability
Bring your own laptop

Personal Details:

First name ____________________________ Last name ____________________________

Company ____________________________ Position ____________________________

Address ____________________________________________________________________________________________

City ____________________________ Postcode __________ Country ____________________________

Telephone (work) _______________________________ Telephone (mobile) _______________________________

Email ___________________________________________________ ____________________________

Registration Fee NZFMA Member NZ$700.00 | GST $105.00 | Non-member NZ$850.00 | GST $127.50

GST No. 97-677-972 Member fee NZ$805.00 | Non-member fee NZ$977.50

Method of Payment

☐ Direct credit to bank account number 03 0502 0836203 01
   Account Name: New Zealand Financial Markets Assn | Bank: Westpac | Branch: Lambton Quay
☐ Please invoice my employer as detailed above (NZFMA Member Organisations only)
☐ Visa or Mastercard ____________ ____________ ____________ ____________ Exp __/__ Security Code ____________ ____________

Terms and Conditions

Payment terms:
• For NZFMA members, invoices are issued upon registration and are payable by 20th of the month following invoice date.
• For non-NZFMA members, registrations are only confirmed following receipt of full payment.

Cancellation, Transfers & Non-attendance:
• Cancellations advised to NZFMA at least 20 days prior to the course date will be refunded in full.
• No refunds will be provided for cancellations received outside the above notice period.
• Substitutions can be made, with prior notification to NZFMA, at any time up to the program start date. No penalty will apply.
• If a registrant fails to attend the workshop, course fees will not be refunded or transferred to a future course.

General:
• NZFMA reserves the right to cancel, postpone or re-schedule workshops due to low enrolments or unforeseen circumstances. Full refunds or transfers will be provided in this instance.
• NZFMA is not liable for any costs incurred by the registrant if the workshop is canceled or postponed.
• NZFMA reserves the right to change course fees, dates, venues, content, presenters and/or method of presentation at its discretion.
• The information in this brochure was correct at the time of publication but may be subject to change.

Privacy Policy
All personal information collected by NZFMA is protected by the Privacy Act 1993. Information collected on this registration form is for the purposes of processing registrations and creating and maintaining student records. Information will not be disclosed to third parties except where authorised or required by law.

New Zealand Financial Markets Association
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